

Our consultancy is specialized in the targeted placement of specialists and executives within the mobility industry and provides support in all aspects of human resources management. Our expertise is the result of many years of industry knowledge and a strong network. We are very interested in individuality, personality, and discretion. We provide advisory services in all areas and provide targeted solutions to improve rail and bus transport.

Our client is an international railway transport company. To support the management of the the nordish divisions, we seek as soon as possible the

## Chief Operational Officer Nordics (m/f/x)

### Your Tasks

- Operational management of the regional companies in Germany, Denmark and Sweden
- Coordination with the sales and finance departments concerning the commencement of new traffics
- Preparation of traffic concepts in coordination with the relevant departments
- Responsibility of resource planning (locomotives and personnel) for the operations departments
- Controlling and development of operational processes and results with a view to securing the company's objectives
- Preparation of key figure-based budgets, forecasts and statistics for the business unit operation
- Responsibility for budget and reporting with operational and financial KPIs and identification of opportunities and risks
- Representation of the managing director Germany, Denmark and Sweden in his absence

### Your Profile

- Degree in rail transport, logistics or equivalent qualification with relevant work experience
- Several years of professional experience in the field of operations and logistics, preferable in freight rail transport
- Extensive management experience of medium-sized teams
- Excellent understanding of numbers and strong analytical skills
- Well-founded knowledge of German, Swedish and Danish labour law
- Good communication and presentation skills
- Entrepreneurial thinking and high sense of responsibility
- Strong negotiating skills
- High willingness to travel
- Secure handling of MS Office
- Fluent English- and German skills, as well in Danish or Swedish

Interested? If you are motivated to join a future-oriented position in an internationally growing company, we should get to know each other. For a first information exchange please contact us by mail at: [bewerbung@linearis-beratung.de](mailto:bewerbung@linearis-beratung.de)

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